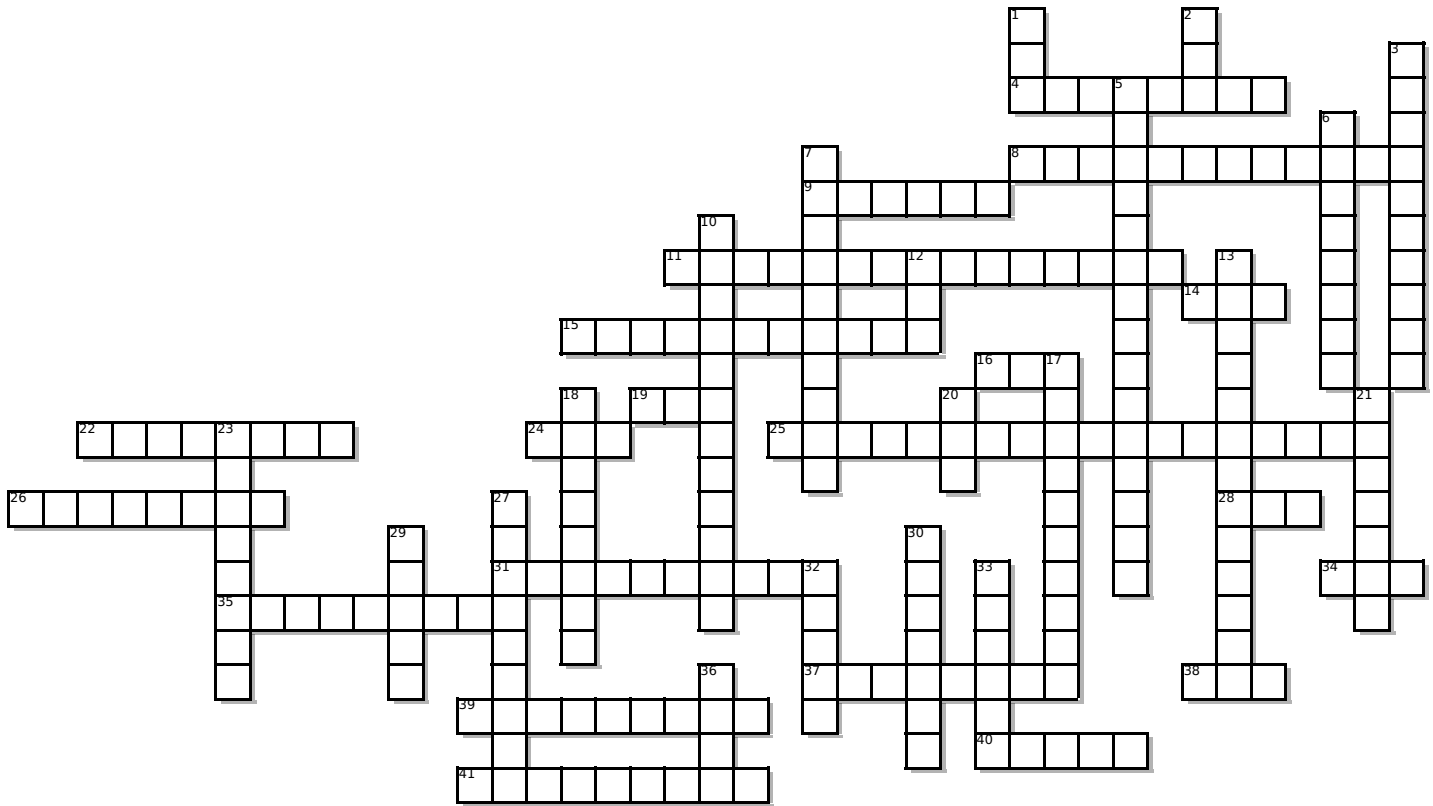


# Project Business Crosswords

## Do you master the terminology?



### ACROSS

- 4 An offer when the scope is unclear and competition is on price and solution
- 8 A project that seems green from outside, but the deeper you drill into it...
- 9 Things that have been considered finished need to be laid hands on again for rework or alteration
- 11 A multi-party project contract
- 14 A diplomatic agreement often preceding a contract
- 15 Change request during implementation, often circumventing the established change request process
- 16 Contract type with cost/benefit sharing and often a ceiling based on an agreed-upon cost target
- 19 Consortium including the customer as the lead investor
- 22 Bonus for a contractor; payment is based on soft criteria
- 24 An agreement often preceding a contract with first enforceable obligations
- 25 Method to resolve troubles in project business by agreeing on beneficial changes
- 26 Legal system applied in major parts of the world
- 28 Request for an offer when scope and price are open
- 31 The authorization by followers given to an individual to lead them
- 34 Network of project suppliers
- 35 Bonus for a contractor; payment is based on hard criteria
- 37 Team members with intensive links to the project
- 38 Request for an offer when scope is fixed and price is open
- 39 Anglo-American legal system
- 40 The most popular agile method in project business, which was not

made to used for that

- 41 Contractually agreed upon sanctions when defined criteria are not met, e.g. a deadline (Civil law)

### DOWN

- 1 Request for an offer when scope is open and price is fixed
- 2 Contractually agreed upon sanctions when defined criteria are not met, e.g. a deadline (Common law)
- 3 Vendor in a project
- 5 A temporary endeavor done by two or more parties under contract
- 6 Something of value, used by an organization or individual in a project
- 7 Single person contractor
- 10 Long-term planning turned into an ideology
- 12 Approved Consultant and Educator in Project Business Management
- 13 Project without a chance for success right from the start
- 17 Temporary joint venture entered into for a project
- 18 A mutually binding agreement
- 20 An offer when the scope is fixed by the customer and competition will be on price
- 21 Short-term planning turned into an ideology
- 23 Due date, often mandated by contract or law
- 27 Moment to open a bottle of champagne
- 29 Situational project management
- 30 Temporary and unique
- 32 An offer when the price is fixed by the customer and competition is on solution only
- 33 Something of value, owned by an organization or individual
- 36 Interruption of a project between to project phases for reviews and decision making